

AIerudit Team Rollout Playbook

AIerudit business rollout reference

What this is

This playbook is the honest buyer-facing handoff for a self-serve Team or Business rollout on AIerudit. It reflects the current product reality on feature/redesign as of April 20, 2026.

What a rollout includes today

- A company workspace with a named owner.
- Domain verification before company-domain claims are trusted.
- Seat-safe invites and waitlist protection.
- Role-based learning paths across BA, PM, SA, and CTO tracks.
- Team and Business self-serve setup inside the workspace.
- Sales-assisted support for larger procurement and rollout planning.

Recommended rollout sequence

1. Pick the pilot shape.

Use Team for a smaller cross-functional squad and Business for a broader rollout.

2. Create the workspace.

Set the company name, domain, and initial seats.

3. Verify the company domain.

Keep auto-join off until the domain is confirmed.

4. Invite learners.

Start with leads and early adopters, then expand once the setup is stable.

5. Run the first artifact cycle.

Ask each learner to complete one reviewable artifact in the first week.

6. Review signals weekly.

Watch active learners, completions, certificates, and seat usage.

Seat guidance

- Team pilots usually start between 5 and 25 seats.
- Business rollouts usually start between 25 and 200 seats.
- 200+ seat procurement remains sales-assisted.

Competition and governance

- Company competition is optional.

- Goals-only mode is a valid rollout choice.
- Public cross-company ranking is not part of the business model.

Procurement notes

- Enterprise procurement, security review, and larger rollout support go through /contact-sales.
- DPA and privacy documentation are available on request.

Pilot success checks

- First reviewable artifact shipped in week one.
- Domain verified before broad invites.
- Seat usage remains inside purchased limits.
- Leads can explain completions and certificates without manual spreadsheet work.